

# SBE TODAY

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## Presidential Proclamation National Small Business Week, 2015



**President Obama on #SmallBusinessWeek:  
"We renew our commitment to helping these vital enterprises thrive."**

**By Pam Hunter**

America's small businesses are the backbone of our economy, employing half of our country's private sector workforce and creating nearly two out of every three new jobs in our country. Representing the quintessential American ideals of hard work and ingenuity, small businesses -- from startups to mom-and-pop shops -- are crucial to our national prosperity and economic security. During National Small Business Week, we recommit to advancing these vital enterprises, and we celebrate their contributions to our collective American story.

From day one, my Administration has made supporting our Nation's small businesses a priority. We have fought to ensure our tax code reflects our values and encourages growth, and part of that effort includes making sure those who take risks and do the hard work of turning a good idea into a great business get a fair deal. That is why I have signed into law 18 different tax cuts for small businesses, which are helping them thrive in the 21st-century economy. By investing in our infrastructure, expanding

access to credit, and assisting entrepreneurs as they start out and scale up, we are continuing to bolster America's small business community.

My Administration is committed to ensuring small businesses have the tools, resources, and expertise they need to succeed. Last year, we built on the success of my QuickPay initiative -- which has already generated over \$1 billion in cost savings for small businesses -- by launching SupplierPay, a new partnership with the private sector to strengthen small businesses by increasing their working capital. The Affordable Care Act is working to expand insurance coverage, reduce health care costs, and improve the quality of care -- all of which help small businesses and our economy. Additionally, the law allows small businesses access to SHOP, a competitive marketplace where they can look for coverage that meets their needs and where they cannot be charged more for operating in blue-collar industries, employing women, or insuring people with pre-existing conditions. We are also focused on injecting capital into emerging, entrepreneurial communities, supporting ventures operated by women, veterans, and underserved populations. And we continue to work to open

new markets for small exporters because we know trade promotion bolsters our small businesses and their employees.

Our small businesses represent what is best about our Nation -- the idea that with determination and responsibility, anyone can build a better life for themselves and their loved ones. For more than two centuries, American innovation has sparked ideas that have changed our lives and the course of our history for the better. This week, we recognize the role small businesses play as pillars of our communities and engines of our growing economy, and we rededicate ourselves to fostering the entrepreneurial spirit that has forged the strongest economy the world has ever known.

NOW, THEREFORE, I, BARACK OBAMA, President of the United States of America, by virtue of the authority vested in me by the Constitution

### SMALL BUSINESS EXCHANGE

#### SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

##### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

##### Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

##### Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

##### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

##### Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)

Website: [www.sbeinc.com](http://www.sbeinc.com)

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of  
Small Business Exchange  
weekly newspaper

# California Sub-Bid Request Ads

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

**Lower Berryessa Creek Project Phase 1**  
Contract No.: C0604

**Owner: Santa Clara Valley Water District**  
**Engineers' Estimate: \$18,000,000.**  
**BID DATE: May 13, 2015 @ 2:00 PM**

Items of work include but are not limited to: Rebar, Noise & Vibration Monitoring, Quality Control and Testing, Clearing & Grubbing, Demolition, Dewatering and Water Diversion, Potholing, Top Soil, Import Borrow, Aggregate Base, ACB Cells, Articulated Concrete Blocks, Geotextile Filter Fabric, Decomposed Granite, Retaining Wall, Floodwall, Type 3, CIDH Concrete Piles, Planting, Landscape, Water Line, Steel Casing & Concrete Cap, Trucking, Soil Testing and Profiling, Photographic & Video, Documentation, Construction Surveys, Temporary Survey Monitoring Monuments, Water Pollution Control Plan, Wildlife Biologist Services, Chain Link Fencing and Gates, Traffic Control and Flagging and Construction Area Signs.

## GRANITE ROCK COMPANY

120 Granite Rock Way, San Jose, CA 95136  
Phone (408) 574-1400 Fax (408) 365-9548

Contact: **Bob Williams**

Email: [estimating@graniterock.com](mailto:estimating@graniterock.com)

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

Dan Electric is seeking DVBE electrical subcontractors and suppliers for the Project:

**SAN FRANCISCO**  
**UNIFIED SCHOOL DISTRICT**  
**AP GIANNINI MIDDLE SCHOOL**  
**SECURITY IMPROVEMENTS PROJECT**  
**Project# 11762**

**The Project is located at:**  
**3151 Ortega St**  
**San Francisco, CA 94122**  
**Bids due: May 14th, 2015**

Interesting contractor can send the information to the address below.

## Dan Electric

2990 Teagarden St. • San Leandro, Ca 94577  
Phone: 510-351-7100 • Fax: 510-351-3200  
Email: [danelectric@comcast.net](mailto:danelectric@comcast.net)

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

**Pavement Maintenance Service FY2016-2020**  
Contract No.: M15060

**Owner: Santa Clara VTA**  
**Engineers' Estimate: \$1,700,000.**  
**BID DATE: May 20, 2015 @ 1:30 PM**

Items of work include but are not limited to: Striping, Seal Coat, Minor Concrete and Trucking.

## GRANITE ROCK COMPANY

120 Granite Rock Way, San Jose, CA 95136  
Phone (408) 574-1400 Fax (408) 365-9548

Contact: **Vicki Narciso**

Email: [estimating@graniterock.com](mailto:estimating@graniterock.com)

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

Bid Requests from Certified LBE Subcontractors and Suppliers for all trades  
**Hunters Point East West**

This is a MOHCD project with construction workforce, prevailing wage & union labor provisions. This will also be a PLA.

**Hunters Point East West**  
**1000-1066 Griffith St, 1013-1187**  
**Oakdale Ave, 1040-1152 Palou Ave (HP West)**  
**740-798 Jerrold Ave, 707-763 Jerrold Ave,**  
**716-792 Kirkwood Ave. (HP East)**  
**San Francisco, CA 94124**  
**Bid Date: 6/4/15 @ 2 PM**

Voluntary Pre-bid Meeting & Job Walk on  
5/19/15 at 10:00 AM at  
HPEW West Site Community Center,  
located at 1065 Oakdale Avenue.

## CAHILL CONTRACTORS, INC.

Contact: **Julie Park**  
[estimating@cahill-sf.com](mailto:estimating@cahill-sf.com), (415) 986-0600

REQUESTING SUB-QUOTES FROM QUALIFIED DBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

**Berryessa Station Campus Area and Roadways**

Contract: C742 (15002F)

Owner: Santa Clara Valley

Transportation Authority

Engineers' Estimate: \$26,000,000.

BID DATE: May 20, 2015 @ 2:00 PM

Items of work include but are not limited to: Survey, Scheduling, Traffic Control, PCMS, SWPPP, Erosion Control, QCQA Program & Testing, Fencing, Construction Area Signs, Demolition, Clearing & Grubbing, Cold Plane AC, Topsoil, Lime Treatment, Asphaltic Emulsions, Lean Concrete Base, Concrete Pavement, CIDH Piling, Masonry Blocks, Concrete Sound Wall, Gabion Wall, Signs, Landscape, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Bollards, Ornamental Steel Fence, Striping & Marking, Wheel Stops, Misc. Pipes, Fire Hydrants, Underground Utilities, Site Furniture, Traffic Signals & Lighting, Buildings, Bus Shelter, & Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

## Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136  
Phone (408) 574-1400 Fax (408) 365-9548

Contact: **Bob Williams**

Email: [estimating@graniterock.com](mailto:estimating@graniterock.com)

We Are An Equal Opportunity Employer

AEOE requesting sub-bids from qualified SBE/DBE Subcontractors & Suppliers for:

**Santa Clara Valley Transportation Authority**  
**Pavement Maintenance Service**  
Contract No. M15060

Location: **Santa Clara County, CA.**

Bid Date: **May 20, 2015**

Seeking: **Traffic Control, Asphalt Concrete, Pavement Striping, Concrete & Concrete Accessories, Trucking.**

Plans & Specifications are available through Graham Contractors, Inc. at the address/phone number listed below. 100% Performance and Payment Bonds may be required. Please call for assistance with bonding, line of credit, insurance or other information to help obtain any necessary equipment, supplies or materials needed for this project.

## Graham Contractors, Inc.

PO Box 26770 - San Jose, CA 95150

Contact: **Tony Gulbraa**

Ph: 408-293-9516 Fax: 408-293-3633

[TonyG@GrahamContractors.com](mailto:TonyG@GrahamContractors.com)



# California Sub-Bid Request Ads

## Turner

**Request for Qualification (RFQ)**  
**RFQ Period: May 8, 2015 – May 22, 2015**

Turner Construction Company (Turner) is seeking qualified Subcontractors for the following project:

**Tolman Hall Seismic Replacement – Berkeley Way**  
**Contract No. 12629A**  
**University of California, Berkeley**

Turner has been awarded the above referenced project. This is a new 8-story, 320,000 square feet concrete building with concrete columns and post-tensioned slabs, and associated site utility work, landscaping and interior build-out. This project is seeking LEED Gold certification.

**Only the three (3) highest scoring Subcontractors who meet pre-qualification criteria to perform work on their respective trades will be invited to submit a bid.** Trade Subcontractors who do not submit the pre-qualification information and are not pre-qualified will not be allowed to bid the project.

Turner is currently seeking RFQs for the following Trade Packages:

FIRE PROTECTION – DESIGN / BUILD
PLUMBING – DESIGN / BUILD
MECHANICAL – DESIGN / BUILD
ELECTRICAL – DESIGN / BUILD

Turner has a 20% SBE/VSBE/DVBE/MBE/WBE goal for this project.

For information on how to Pre-Qualify with Turner, please contact Ana Valencia (510.267.8228 or avalencia@tcco.com)

**REQUESTING BIDS FROM QUALIFIED SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:**

**Martinez Intermodal Facility Improvements Phase III Project**  
**City of Martinez, City Project No. C6006, Bid Date: May 14, 2015 at 2:00 pm**

We hereby encourage responsible participation of local qualified subcontractors, and solicit their subcontractor or material quotation for the following types of work. This is a construction project with the typical items of work associated, but not limited to: Construction Area Signs, Traffic Control System, SWPPP, Water Pollution Control, Rain Event Action Plan, Storm Water Annual Report, Temporary Fence, Remove Fence, Salvage Metal Beam Guard Rail, Remove Stockpiled Soil, Remove Wood Fence, Cold Plane Existing Pavement, Remove Concrete Slab, Remove Concrete Barrier, Clear & Grub, Roadway Excavation, Structure Excavation, Structure Backfill, Lightweight Fill, Erosion Control, Fiber Roll, Class 2 Aggregate Base, Hot Mix Asphalt, CIDH Piling, Furnish Piling, Drive Pile, Structural Concrete, Furnish Precast Prestressed Concrete Girder, Joint Seal, Rebar, Roadside Sign, Minor Concrete, Temporary Fence, Chain Link Fence, Tubular Handrail, Concrete Barrier, Thermoplastic Traffic Stripe, Construction Equipment and Rentals, Trucking.

If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



**C.C. Myers, Inc.**

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

**AN EQUAL OPPORTUNITY EMPLOYER**

## PSOMAS

**REQUEST FOR BIDS & NOTICE OF INTEREST**

Psomas is bidding on the following project as a Prime Contractor:

**As-Needed Construction Inspection Services for**

**County of Los Angeles**

**Department of Public Works (LADPW)**

**Bid Date: May 26, 2015 @ 3:00 pm**

Psomas is seeking interest, qualifications, bids, and quotes from **disabled veterans, disadvantaged business enterprises, and minority- and women-owned business enterprises** in the following disciplines:

**Electrical Inspectors**  
**Welding Inspectors**  
**Clerical Staff**

This proposal is in alignment with the L.A. County Community Business Enterprise (CBE) Program. In addition, Psomas can provide assistance to interested CBEs in obtaining the required bonds, lines of credit, and/or insurance. Psomas intends to conduct itself in good faith in regards to all CBE firms.

All interested firms should email a **two-page firm overview with recent LADPW experience and CBE documentation** to [ocmarketing@psomas.com](mailto:ocmarketing@psomas.com)  
 No later than EOD on May 18, 2015.

## PSOMAS

**REQUEST FOR BIDS & NOTICE OF INTEREST**

Psomas is bidding on the following project as a Prime Contractor:

**As-Needed Construction Inspection Services for**

**County of Los Angeles**

**Department of Public Works (LADPW)**

**Bid Date: May 20, 2015 @ 3:00 pm**

Psomas is seeking interest, qualifications, bids, and quotes from **disabled veterans, disadvantaged business enterprises, and minority- and women-owned business enterprises** in the following disciplines:

**Electrical Inspectors**  
**Clerical Staff**

This proposal is in alignment with the L.A. County Community Business Enterprise (CBE) Program. In addition, Psomas can provide assistance to interested CBEs in obtaining the required bonds, lines of credit, and/or insurance. Psomas intends to conduct itself in good faith in regards to all CBE firms.

All interested firms should email a **two-page firm overview with recent LADPW experience and CBE documentation** to [ocmarketing@psomas.com](mailto:ocmarketing@psomas.com)  
 No later than EOD on May 14, 2015.

Advertise  
 with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

[www.sbeinc.com](http://www.sbeinc.com)



# California Sub-Bid Request Ads

RGW Construction Inc. is seeking all qualified DVBE (Disabled Veteran Business Enterprises) for the following project:

**Construction on State Highway in Alameda County in and near Pleasanton  
From Sunol-Koopman Road Undercrossing to Pleasanton Industrial Park Overhead  
Contract No. 04-1J8304**

**Engineers Estimate: \$880,000  
Schedule: 30 Working Days  
Goal: DVBE 5%  
Bids: May 14th, 2015 @ 2:00 PM**

**Requesting Sub-quotes for (including but not limited to):** Construction Area Signs, Traffic Control, Grinding, Thermoplastic and Painted Traffic Stripe & Marking, Concrete Washout, SWPPP, Sweeper & Trucking.

**Scope of Work:** Replace concrete pavement

RGW is willing to breakout any portion of work to encourage DVBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or Caltrans website [www.dot.ca.gov/hq/esc/oe/](http://www.dot.ca.gov/hq/esc/oe/). Contact Tim Ross 925-606-2400 [tim.ross@rgwconstruction.com](mailto:tim.ross@rgwconstruction.com)

for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

**RGW Construction, Inc.**

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

**Ivy Drive Pavement Rehabilitation  
City of Orinda Project No. 4095  
Federal Aid Project No. STPL-5444(015)  
(TIP ID: CC-130042)**

**Engineer Estimate: \$720,000  
55 Working Days  
Goal: DBE 10.9%**

**Bids: May 19th, 2015 @ 2:00 PM**

**Requesting Sub-quotes for (including but not limited to):** Oils, Construction Area Signs, Traffic Control, Raise Iron Utilities, Cold Plane, Erosion Control, Asphalt Paving, Grinding, Signs Roadside, Concrete Curb & Sidewalk-Misc., Survey & Historical Monument, Object Marker, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Water Truck, Sweeper, Trucker.

Scope of Work: Pavement rehabilitation, inclusive of AC grinding, base failure repair and HMA paving and minor concrete.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or can be obtained from the City of Orinda's Online Planroom via Blueprint Express at [www.blueprintexpress.com/public.html](http://www.blueprintexpress.com/public.html). Contact the Estimator Mark Smith 925-606-2400 - [mark.smith@rgwconstruction.com](mailto:mark.smith@rgwconstruction.com) for any questions, including bonding, lines of credit, insurance or equipment and material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

**RGW Construction, Inc.**

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550  
Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified MBE/WBE/DVBE/SBE & LBE 's for the following project:

**Buchanan Field Airport East Ramp Hangar Taxi Lane Reconstruction, Concord, CA  
Contra Costa County Project No 4853-4651-FAS-6X5323  
Engineer Estimate: \$1,360,000 - 80 Working Days  
Goal: 23%**

**Bids: May 19th, 2015 @ 2:00 PM**

**Requesting Sub-quotes for (including but not limited to):** Traffic Control, Erosion Control, Lime-treatment, Prestressing Concrete Cast-in-Place, Reinforced Steel, Fencing, Painted & Thermoplastic Traffic Stripe & Marking, Pavement Marking, SWPPP, Sweeper &Trucker.

**Scope of Work:** Pavement reconstruction with limetreatment for the east ramp hangar taxi lanes in the Buchanan Field Airport.

RGW is willing to breakout any portion of work to encourage MBE/WBE/DVBE/SBE & LBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or from Contra Costa County Public Works online plan room: [www.cccounty.us/pwprojects/](http://www.cccounty.us/pwprojects/). Contact Andy Eldridge at 925-606-2400 for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

**RGW Construction, Inc.**

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

Mission Bay Development Group, LLC  
is actively seeking SBE General Contractors for the upcoming  
**Mission Bay Owens, 16th, and Mariposa Street Public Improvements Project.**

The Project is administered by the SFMTA and the FTA. Federal Grant requirements will apply.

Work scope includes **Grading, Curb & Gutter, Roadbase, AC, Landscape, Irrigation, Streetlights, and Traffic Signals.**

This project carries a 100% SBE participation requirement. Bid documents will be distributed to each interested General Contractor.

Please contact **Cathy Serrano** of

**Townsend Management, Inc., at (415) 355-6644** to pick up a set at the **Mission Bay Office, 410 China Basin Street, San Francisco, CA 94158**

## Presidential Proclamation -- National Small Business Week, 2015

Continued from page 1

and the laws of the United States, do hereby proclaim May 4 through May 8, 2015, as National Small Business Week. I call upon all Americans to recognize the contributions of small businesses to the competitiveness of the American economy with appropriate programs and activities.

IN WITNESS WHEREOF, I have hereunto set my hand this first day of May, in the year of our Lord two thousand fifteen, and of the Independence of the United States of America the two hundred and thirty-ninth.

BARACK OBAMA

Source: [www.whitehouse.gov](http://www.whitehouse.gov)

# California Sub-Bid Request Ads



**BROSAMER & WALL, INC.**

An Equal Opportunity Employer  
is requesting quotations from all qualified  
**DBE**

sub-contractors and material suppliers for the following project:

**RUNWAY 6R-24L SAFETY AREA IMPROVEMENTS**

**City/Location: Los Angeles**

**Counties: Orange, Riverside, Los Angeles, San Bernardino**

**Owner: LAWA AIRPORTS DEVELOPMENT GROUP**

**Bid Date: Tuesday 5/19/2015 at 2:00 PM**

**Brosamer & Wall Inc.**

1777 Oakland Blvd, Suite 110 • Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269

**Contact: Robert Rosas**

We are requesting bids for the following trades and/or supplies:

**Including but not limited to:** Electrical (Airport), SWPPP, Erosion Control, Excavation & Grading, Trucking, Portable Changeable Message Signs, Fencing, Cast In Place Retaining Walls, Storm Drain, Catch Basins, Clearing & Grubbing, Aggregate Base, Site Concrete/Flatwork, Seal Coat, Striping and Pavement Markings, Fire Hydrants, Temporary Buildings, Hydroseeding, Asphalt Paving, Asphalt Oil, Concrete Paving, Concrete Materials, Barrier Railing, K-Rail, Furnish Gate House Structure, Sawcutting Grooving & Equipment Rental.

Bid documents can be viewed at or obtained from:

Plans and specifications can be at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, Ca. 94596 or we will make plans available electronically

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call (925) 932-7900.

Brosamer & Wall, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages. AN EQUAL OPPORTUNITY EMPLOYER.

DeSilva Gates Construction is soliciting for **SBEs** for the following project.

**Santa Clara Valley Water District  
Lower Berryessa Flood Protection Project Phase 1,  
Project No. 40174004, Contract No. C0604**

**OWNER:**

SANTA CLARA VALLEY WATER DISTRICT  
5750 Almaden Expressway, San Jose, CA 95118-3686

**BID DATE: May 13th, 2015 @ 2:00 P.M.**

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**Articulated Concrete Block, Biologist Consultant, Concrete Floodwall & Structural Concrete, CIDH Pipe, Clearing and Grubbing/Demolition, Dewatering, Landscaping, Temp Erosion Control & SWPPP, Quality Control, Underground, Noise & Vibration Monitoring, Trucking, Water Trucks, Street Sweeping**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

**DeSilva Gates Construction**

11555 Dublin Boulevard  
P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263

**Estimator: Victor Le**

Website: [www.desilvagates.com](http://www.desilvagates.com)

**An Equal Opportunity Employer**

## Small Business Exchange

### The Sub-Bid Request Specialist

It's takes a sharp pencil and qualified, competitive sub-contractors, vendors, and suppliers to win the bid and achieve the diversity goals.

*Look no further. We have them all in our database*

Need construction contractors and suppliers familiar with public contracting, bondable, certified by cities, states and federal entities, and willing to work in one or many locations?

*We have that, too.*

Want to reach them by industry-specific codes (NAIC/SIC/UNSPSC)?

*We can do that, too*

The next time you're bidding project where time and accuracy are of the essence, call us.

*We'll make it happen.*

We are on the move to make your business better.

**Call 1-800-800-8534**



# California Sub-Bid Request Ads

**PROJECT: 6R-24L SAFETY AREA IMPROVEMENTS PROJECT LOS ANGELES WORLD AIRPORTS  
BAVIN ID 23317**

**\*\*THIS PROJECT HAS A 10% DBE Goal \*\***

**BID DATE: Thursday May 19, 2015**

**BID TIME: 2:00 P.M.**

**Please respond by 5:00 p.m., May 18, 2015**

We are seeking sub-bids from DBE Subcontractors/subconsultants, and material and/or equipment suppliers in the areas of work included in, but not limited to: **Surveying, SWPPP, Electrical (Airfield), Striping, Runway Markers, Temporary Erosion Control, Asphalt Paving, Asphalt Oil, AC Milling, Concrete Paving, Concrete Paving Materials, Geotextile, Fabric, Joint Seal, Fencing, Storm Drain, Underground Utilities, Concrete Sawing, Excavation & Prep, Clear & Grub, Sub-grade Prep, Crushing, Recycling Concrete Base Material, Rebar, RCP Pipe, Security Services, Equipment Rental, Trucking (Haul), On-Site Trailer Rental.**



**9685 Via Excelencia, Ste 200 • San Diego, CA 92126**

**Phone: (858) 536-3100 • Fax: (858) 586-0164**

**e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)**

For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through LABAVN website ID 23317 and our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms. Non-DBE Subs/Suppliers: Indicate 2nd tier DBE participation offered on your quotation as it will be evaluated with your price.

## **REQUEST FOR QUALIFIED/CERTIFIED SBE/MICRO BUSINESS SUBCONTRACTORS AND SUPPLIERS**

**Santa Clara Valley Water District  
Project No. 40174004, Contract No. C0604  
Lower Berryessa Creek Flood Protection, Phase 1  
Milpitas, CA  
Bid Date: May 13th, 2015 at 2:00 PM  
SBE Goal 30%**

**Flatiron West Inc requests SBE/Micro subcontractor and supplier participation for the following Items of work, but not limited to:**

CAS/Roadway Signs, Demolition, Clear & Grub, Erosion Control, Landscaping/Irrigation, CIDH, Minor Concrete, Articulated Concrete Blocks (precast), Rebar, Hydroseeding, Fencing, Aggregates (Top Soil, Drain Rock, Class 2AB & Decomposed Granite), Ready Mix, Concrete Pumping, Trucking, SWPPP Plan, SWPPP Materials, Geotextile Materials, Formliner, Street Sweeping, Traffic Control, Vibration & Noise Monitoring, Surveying and QC Testing.

**Non-SBE Subs/Suppliers:** You will be expected to carry a proportionate percentage of 2nd-tier SBE goal participation with your quote. 2nd-tier SBE goal participation will be evaluated with your price.

Performance & Payment Bonds by admitted surety, naming prime contractor as the obligee, in full amount of the subcontractor's bid, subject to approval by Flatiron required. Bonding & Insurance assistance is available. Flatiron will pay bond premium up to 2.0%. Worker's Compensation Waiver of Subrogation required. Please contact Flatiron for bonding and insurance requirements, or if any other assistance is needed to facilitate your participation on this project. Quotations must be valid for same duration as specified by owner for contract award. Plans and specs are available for free download via an FTP transfer directly from the Santa Clara Valley Water District upon completion of an email request to: [scvwdplanroom@valleywater.org](mailto:scvwdplanroom@valleywater.org) Plans and Specs are also available for viewing in Flatiron's Benicia office. Please call for an appointment to view in our office or locating online. Please contact Lillian Simon at [LiSimon@FlatironCorp.com](mailto:LiSimon@FlatironCorp.com) Please fax your Quotes to our bid fax at 707-746-1603.



**2100 Goodyear Rd. • Benicia, CA 94510 • Phone (707) 742-6000 • Fax (707) 746-1603**

**An Equal Opportunity Employer**

## Streamline Your Small Business's Sales Strategy

Developing strong sales and customer loyalty can be a difficult, time-consuming endeavor. Without an effective strategy, even a promising company can fail. The task need not be overwhelming though; practice and most importantly, passion, will help you close more deals. Here are some resources to make your sales process as smooth as possible.

### Embrace your inner salesperson

Most of us are not born sales people, but once you become familiar with the techniques, selling will become a natural part of owning a business. In "Expert Tips for Sales and Customer Loyalty," an interview with SCORE mentor Steve Engelhardt, he explains how small business owners should treat each sale as an opportunity to gain the next sale and earn a loyal customer.

If you believe in your product and respect people, customers will appreciate your sincerity, and they might reward you with more business. Keeping customers satisfied leads to more sales.

### Find your customer

Before you can create loyal customers, you must first find them. Did you know 39% of sales still originate from outbound marketing, such as telemarketing? Keep in mind that sales calls demand time, and not all leads become sales:

- Every 30 dials leads to 1 conversation
- Every 3 conversations lead to 1 appointment
- Every 3 appointments lead to 1 opportunity

The key to success is consistency and persistence. See this month's SCORE infographic "B2B Sales Calls" to learn more about reliable sales techniques.

### Update your sales methods

A growing trend of nontraditional sales techniques are hitting the streets. In the online workshop "Pavement-Pounding Strategies to Generate More Sales," entrepreneur and SCORE Mentor P. Simon Mahler recommends going outside and meeting customers face to face. He offers unique ideas to stand out in today's advertising-saturated world.

One approach uses the entire small business team not just a sales person. Employees wear shirts with the company logo and interact with neighbors. The shirts encourage brand recognition and team spirit. He suggests even handing out decals; you want to show how your small business is unique.

Mahler says no matter the method, your sales strategy should not revolve around closing the next deal but about nurturing and caring for those around you. Being helpful builds customer loyalty. Develop personal relationships, engage with the community, and sales will follow.

Each small business must determine the best sales plan based on their product or service and the size of their sales team. A SCORE mentor well-versed in your industry can help you strategize and ultimately gain more customers.

**Source: U.S. SBA**

# California Sub-Bid Request Ads

**PROJECT: RTE 11/125/905 SEPARATION - FREEWAY TO FREEWAY CONNECTORS**

**\*\*THIS PROJECT HAS A 15% DBE Goal \*\***

**BID DATE: Thursday May 21, 2015**

**BID TIME: 2:00 P.M.**

**Please respond by 5:00 p.m., May 20, 2015**

We are seeking sub-bids from DBE Subcontractors/subconsultants, and material and/or equipment suppliers in the areas of work included in, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, PCMS, K-Railing, SWPPP, Crash Cushion, Drainage Inlet Protection, Erosion Control, Sweeping, Temp Concrete Washout, Fence/Gate, Striping & Marking, Roadside Signs, Clearing & Grubbing, Dust Palliative, Structure Excavation, Gravel Bedding, Imported Borrow, Plant Establishment, Landscape/Irrigation, Electrical, Plastic Pipe (Supply Line), Aggregate Sub Base, Asphaltic Emulsion (Fog Seal Coat), Asphalt Dike, Tack Coat, JPCP, Joint Seal, Isolation Joint, Grind Concrete Pavement, Furnish & Drive Pile, CIDH Pile, Prestressing CIP, Approach Slab, Minor Concrete, Bar Reinforcing Steel, Sign Structures, Sign Panels, Aluminum Signs, Alternative Pipe Culvert, Jacked Reinforced Concrete Pipe, Filter Fabric, Flared End Section, Sidewalk Underdrain, Ditch Lining, Misc Iron & Steel, Guard Railing, Cable Railing, Sweeping, Trucking (Haul)



9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone: (858) 536-3100 • Fax: (858) 586-0164

e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)

For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through CALTRANS and our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms. Non-DBE Subs/Suppliers: Indicate 2nd tier DBE participation offered on your quotation as it will be evaluated with your price.

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

**Industrial Avenue Bridge Replacement Project**

**City of Roseville Project No. 102508**

**Federal Aid Project No. BRLS-5182(056)**

**Engineer Estimate: \$3,500,000**

**190 Working Days**

**Goal: DBE 10%**

**Bids: May 26th 2015 @ 3:00 PM**

**Requesting Sub-quotes for (including but not limited to):** Fabric and Oils, Electrical Material, Construction Area Signs, Traffic Control, Cold Plane, Demolition/Bridge Removal, Clear & Grub, Roadway Excavation, Structure Excavation/backfill, Landscaping, Hydroseeding, Erosion Control, Irrigation, Aggregate Base, Asphalt Paving, AC Dike, Grinding, Pile Driving, Structural Concrete, Joint Seal, Reinforcing Steel, Signs Roadside, Rock Slope Protection, Concrete Curb & Sidewalk Misc., Fencing, Survey & Historical Monument, MBGR, Metal Railing, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Message Signs, Lighting & Sign Illumination, Surveyor, SWPPP Planning, Water Truck, Sweeper, Trucker and Storm Drain (Underground).

**Scope of Work:** Bridge replacement, roadway improvements, widening and realignment.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the City of Roseville website [www.roseville.ca.us/business/bids\\_rfqs\\_rfqs\\_and\\_rfis.asp](http://www.roseville.ca.us/business/bids_rfqs_rfqs_and_rfis.asp). Contact Tim Ross 925-606-2400 [tim.ross@rgwconstruction.com](mailto:tim.ross@rgwconstruction.com) for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

**RGW Construction, Inc.**

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550

Phone: 925-606-2400 • Fax: 925-961-1925

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## Public Legal Notices

**Hunters Point Shipyard in San Francisco**

**Opportunity to Perform**

**Construction of a San Francisco Public Utility (SFPUC)**

**Overhead Power Line**

**Lennar Urban is requesting qualified, interested construction firms to respond**

**to a public request for proposals to construct a San Francisco Public Utility**

**(SFPUC)**

**Overhead Power Line**

**Hunters Point Shipyard**

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=9452>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for construction firms.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

**April 30, 2015 @ 10:00 AM**

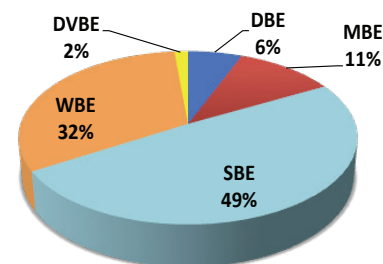
**Building 101**

**101 Horne Ave., San Francisco, CA 94104**

Proposals must be submitted by **May 16, 2015 @ 2:00 PM (PST)**.

**AUDIENCE PROFILE**

**Small Business Exchange, Inc.**



# California Sub-Bid Request Ads

REQUEST FOR MBE, WBE, DVBE, SBE, LBE, OBE  
SUBCONTRACTORS AND SUPPLIERS FOR:

**Contra Costa County Public Works Dept.**

**255 Glacier Drive, Martinez, CA**

**Project: Buchanan Field Airport East Ramp**

**Hangar Taxi Lane Reconstruction**

**Project No.: 4853-4651-fas-6x5323 • Working Days: 65**

**Engineer's Est.: \$1,360,000**

**BID DATE: May 19, 2015 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Airfield Safety and Traffic Control, Water Pollution Control Program, Slope Stabilization, Lime Treated Subgrade, Pavement Marking, Fencing, Cast-In-Place Concrete Drainage Ditch & Wall and Construction Materials

**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE, WBE, DVBE, SBE, LBE, OBE participation. Plans & Specs are available for viewing at our office or at the Contra Costa County Public Works Dept. 255 Glacier Dr., Martinez, CA (925) 313-2000, and are available online at [www.cccounty.us/pwprojects](http://www.cccounty.us/pwprojects).

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Berrysessa Station Campus Area and Roadways**

**San Jose, Contract C742(15002F)**

**Santa Clara Valley Transit Authority**

**BID DATE: May 20, 2015 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Flagging, Real Time Information Sign, SWPPP Erosion Control, Quality Assurance Program, Temporary Fencing, Police Office for Traffic Control, Construction Area Signs, Traffic Control System, Adjust Utilities, Clearing & Grubbing, Utility Verification and Removal, Cold Plane AC, Develop Water Supply, Irrigation, Import Topsoil, Lime Treatment, Asphaltic Emulsion, Lean Concrete Base, Jointed Plane Concrete, CIDH Concrete Piling, Sound Wall (Masonry Block), Structural Concrete (Sound Wall), Gabion Wall, Roadside Signs, Tree Filter, Rock Slope Protection, Minor Concrete, Decorative Concrete Sidewalk, Detectable Warning Surface, Misc. Iron & Steel, Bollard, Manhole Modification, Vault Access Modification, Fencing, Survey Monument, Striping & Marking, Wheel Stop, Painted Curb, Emergency Call Box Stanchion, Artwork Foundation, Concrete Pavers, Underground – Water, Sewer, Storm Drain, Fire Hydrant Assembly, Fire Dept. Connection, Standard Manhole, Sanitary Sewer Manhole, Electrical, Site Furnishings, Bus Shelter, Police Zone Facility Building, Ancillary Building, Site Security and Construction Materials

**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

**HNTB Corporation**, one of the nation's leading engineering, planning and architecture firms, is seeking qualified Disadvantaged Business Enterprise (DBE) firms to assist our team with professional services for Alameda County Transportation Commission's RFP NO. A15-0030 "Preparation of the Project Approval/ Environmental Documentation (PA/ED) for the East Bay Greenway Project From Lake Merritt BART Station to South Hayward BART Station." The scope of services desired for our team include:

- Transportation Design
- Surveying
- Hazardous Waste/ISA
- Operations & Maintenance Plan
- Right of Way/Utilities
- Floodplain/Water Quality
- Public Outreach and Stakeholder Coordination
- Drainage/Stormwater
- Geotechnical Engineering

You can obtain a complete copy of the RFP including a scope of services and background information for the project, from the Alameda CTC website at: [http://www.alamedactc.org/news\\_items/view/16013](http://www.alamedactc.org/news_items/view/16013)

If needed, HNTB can assist interested DBEs in obtaining bonding, lines of credit or insurance, and any technical assistance or information related to the plans, reports and requirements for the work provided to DBEs. We can also assist interested DBEs in obtaining necessary equipment, supplies, materials or related assistance or services, excluding supplies and equipment the DBE subcontractor purchases or leases from the prime contractor or its affiliate. If you are interested, please email resumes, qualifications, and information on your firm to Laurie Stewart at [lstewart@hntb.com](mailto:lstewart@hntb.com). Deadline is May 13, 2015. We look forward to receiving your information.

REQUEST FOR DBE SUBCONTRACTORS  
AND SUPPLIERS FOR:

**Richmond Transit Village Phase 2**

**Nevin Avenue Improvements,**

**BART – 19th Street**

**City of Richmond**

**BID DATE: May 21, 2015 @ 3:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Traffic Control, Temp. Pedestrian Access and Signs, Stormwater Pollution Control, Clearing & Grubbing, Concrete, Tree Removal, Electrical, Geotextile Fabric, Retaining Wall, Elevator, Elevators Tower Structure & Enclosure, Fire Alarm, HVAC, Fire Protection System, CCTV Systems, Shelter Structure, Signs, Traffic Control Signs, Underground, Minor Concrete, Detectable Warning Surface, Striping & Marking, Handrail, Guardrail, Planting & Irrigation, Bike Rack, Trash Receptacle, Pedestrian Pavers, Fencing, Site Security, and Construction Materials

**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710

Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Donat Galicz

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

**Gallagher and Burk, Inc.** is soliciting for SBEs for the following project:

**POTRERO AVENUE ROADWAY IMPROVEMENTS,  
Contract No. 2127J**

**OWNER:**

CITY AND COUNTY OF SAN FRANCISCO

1155 Market Street, 4th Floor

San Francisco, CA 94103

**BID DATE: May 13, 2015 @ 2:30 P.M.**

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**ADJUST IRON, ELECTRICAL, LANDSCAPING AND IRRIGATION, MINOR CONCRETE, OVERHEAD CONTACT AND TRACTION POWER, RAILROAD TRACK REMOVAL, STRIPING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

**Gallagher & Burk, Inc.**

344 High Street • Oakland, CA 94601

Phone: (510) 261-0466 • FAX (510) 261-0478

Estimator: STEVE LIPPIS

Website: [www.gallagherandburk.com](http://www.gallagherandburk.com)

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# California Sub-Bid Request Ads

## Kiewit Infrastructure West Co. (Kiewit)

Kiewit is seeking sub-quotes from Disadvantaged Business Enterprises (DBE) and all other business enterprises to perform as Subcontractors, Professional Service Firms, and Material Vendors/Suppliers. DBE's must be certified by the California Department of Transportation, Central Contra Costa Transit Authority, City of Los Angeles, City of Fresno, Los Angeles County Metropolitan Transportation Authority, San Francisco Bay Area Rapid Transit District, San Francisco Municipal Transportation Authority, San Mateo County Transit District/Peninsula Corridor Joint Powers Board, Santa Clara Valley Transportation Authority, or Yolo County Transportation District.

### Project Owner: Los Angeles World Airports

**Project Name: Runway 6R-24L Safety Area and Rehabilitation Project at LAX**

**Project Location: Los Angeles International Airport, Los Angeles, CA**

**Project Bid Date: Tuesday, May 19, 2015 @ 2:00PM PST**

**Subcontractor/Supplier Quotes Due: Tuesday, May 19, 2015 @ 2:00PM PST**

### Project Description:

The description of work for Runway 6R-24L Safety Area Improvements Project at Los Angeles International Airport (LAX), includes but is not limited to; relocation of the west runway end, realignment of Taxiways E16 and E17, and reconstruction of associated taxiways on the west end.

The east end of Runway 6R-24L extension includes closure of existing parking areas and relocation of these parking areas, relocating existing service roads, relocating security gates and Air Operations Area (AOA) fencing in order to construct approximately 800 feet of runway pavement and associated taxiways and service roads.

The work also includes relocation and construction of FAA Navigational Aids. During construction, which is scheduled to start December 2015, the runway will remain open utilizing a shortened length and RSA compliant declared distances until the completion of the entire project.

Kiewit is requesting quotes in the areas described, but not limited to:

**Traffic Control/MOT, Utility Material, AC Paving, Rigid Placement (Cement Concrete Pavement), Curbs and Gutter, Fences/Gate/Guardrails, Traffic Signs, Site Demolition, Site Clearing, Aggregates, Trucking and Hauling, Water Trucks (Operated), Subsurface Investigation, Dumpster/Trash Service, Dewatering, Street Sweeping, Utilities-Directional Drilling, Furnish Clay Pipe, Furnish Plastic Polyethylene Pipe, Furnish Manhole Material, Hydro Seeding, Cement Supply, Concrete Reinforcing Installation, Concrete Reinforcing Supply, Concrete Barrier, Concrete Drilling and Saw Cutting, Welding Services, Structural Steel Fabrication, Electrical Work**

All responsive Subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible bidders will be expected to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Firms performing on-site work must be signatory to the appropriate union labor agreements that govern their work. Subcontractors, Consultants, Professional Service Firms, and Material Vendors/Suppliers must be able to accept all terms and conditions of the project under its resultant agreement.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information or questions regarding this project, to discuss your specialty or scope of work, the requirements of the contract, licensing, project scheduling, insurance or bonding, please contact our staff below. Copies of all project documents are available for review at the address listed below or through SmartBidNet by contacting Kiewit.



**Kiewit Infrastructure West Co.**

10704 Shoemaker Ave., Santa Fe Springs, CA 90670

Tel: (562) 946-1816, Fax: (562) 309-8201

Contact Kyle Heckman at Kyle.Heckman@kiewit.com

**Equal Opportunity Employer**

Sub Bids Requested From Qualified MBE, WBE, DBE Subcontractors & Suppliers for

### City of Citrus Heights

**Sylvan Road Accessibility and Safety Improvements Project**

**Location: Citrus Heights, CA**

**Bid Date: May 21, 2015 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: concrete; striping; trucking; sawcutting; electrical; slurry seal; survey; pavement reinforcing fabric; landscape & irrigation; and SWPPP.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

### McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

**Contact: Sean Moss**

**An Equal Opportunity Employer**

Gallagher and Burk, Inc. is soliciting for DVBEs for the following project:

**CALTRANS ROUTE 13 – CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA COUNTY IN OAKLAND FROM 0.1 MILE SOUTH OF BROADWAY TERRACE UNDERCROSSING TO HILLER DRIVE, Contract No. 04-3E2304**

### OWNER:

STATE OF CALIFORNIA

DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidders' Exchange, MS 26,

Sacramento, CA 95816

**BID DATE: May 12, 2015 @ 2:00 P.M.**

We hereby encourage responsible participation of local Disabled Veteran Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**CONSTRUCTION AREA SIGNS, SWPPP, CRACK TREATMENT, STRIPING, ELECTRICAL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our office.

## Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601

Phone: (510) 261-0466 • FAX (510) 261-0478

**Estimator: Alan McKeon**

Website: [www.gallagherandburk.com](http://www.gallagherandburk.com)

**An Equal Opportunity Employer**

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for

### County of Sacramento

**El Camino Avenue - Phase 2, Street and Sidewalk Improvements**

**Location: Sacramento, CA**

**Project No. 4262**

**Bid Date: May 21, 2015 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: SWPPP; tree removal; slurry seal; minor concrete; cold plane asphalt; striping and signs; fencing; electrical & signal modification; landscape & irrigation; and interlocking pavers.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

## McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

**Contact: Robert Herrera**

**An Equal Opportunity Employer**